

## ERIC-ISMS

As we all continue to survive this crazy year - I often think about the things that I miss most.

One of the things that really attracted me to a sales profession was the face to face interactions that I would get to have with clients and vendor partners. Over 25 years ago, little did I know what a wild, crazy, and fun community of people I would have the privilege of working with. That is what I have missed most over the last six months!

FALL also reminds me of our bi-annual {Customer Appreciation} parties. Over the years - we have all made some great memories at Klem Group events such as our Bowling Party, German Beer Garden, and the various other locations - Barcelona, Bartaco, Lure and Abattoir.

I also recall a certain party, maybe a decade ago, that involved an incident with the police!

We look back and are grateful for all those memories and we promise to make more in 2021!

Thanks to everyone for your support during this unusual year - We MISS You!

## ASK US ABOUT

CNY DEADLINES APPROACHING  
 KLEM LeadTime {8 weeks}  
 Majestic LIGHTING Model Rooms

## MONTHLY MUSE: CHARTER FURNITURE

CHARTER Furniture has established themselves as the premier industry leader in custom hospitality seating. Offering both domestic and international manufacturing capabilities for seating orders ranging from 1-10,000. Our furniture meets the high design expectations of the designer or brand; the budget and scheduling needs of the purchasing agent; and the performance desires of the property. We have been Proudly Representing since 1999.



## JILL'S FALL FAVES



HOME DECOR

Mums + Assorted Pumpkins of All colors & sizes paired with a small Rug + DoorMat - Layered - to soften your stoop.



ENTERTAINING

It's FOOTBALL Szn and Fall temps call for Outside Movie Nights with cozy blankets, pillows and all the sweet and salty treats.



BOOZE

{Apple Cider Mimosas} LaMarca Champagne + Apple Cider served in champs flutes with cinnamon, sugar dipped rims.

### FOOD {SLOW COOKER CHILI}

- 2 lbs Grnd Turkey/Beef
- 1 Yellow Onion, chopped
- 3 Garlic Clove, minced
- 2 Cans Tomatoes + Green Chilis {14.5oz}
- 1 Can DARK Red Kidney beans, rinse/drain {15oz}
- 1 Can LIGHT Red Kidney beans, rinse/drain {15oz}
- 3 Cans tomato sauce {8oz}
- 2-1/2 tsp Ground Cumin
- 2 Tbsp Chili Powder
- 1 tsp Sugar
- 1/2 tsp ground Coriander
- 1-1/2 C Water
- Salt & Peper to Taste

#### MAKE IT HAPPEN!

Saute Onions + Garlic - put in SC. BROWN your Meat; Drain; put in SC. ADD ALL other ingredients into SlowerCooker. COVER and Cook on LOW for 5-6 hrs.



## #TBT

Behind-the-Scenes KLEM Group Dinner Party at the ROOFTOP at Ponce City Market. October 2018